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Part Time Telesales Executive

Description

Part Time Telesales Executive

Redditch

£15k + Bonus (OTE £24k)

(FTE £25k basic / £40k OTE)

Hours: Monday to Friday 9.30am – 2.30pm

We're looking for a confident, motivated, and customer-focused **Part Time Telesales Executive** to join our client's team on a permanent basis. In this role, you'll play a crucial part in generating high-quality appointments for Sales Advisers and building strong relationships with both prospective and existing customers.

What You'll Do:

- Handle inbound and outbound calls to generate qualified appointments.
- Follow up on leads from various sources including online enquiries, coupon responses, and our lead database.
- Maximise appointment conversion rates through effective communication and persuasive techniques.
- Accurately log information into our CRM and ensure brochures and materials are sent promptly.
- Meet and exceed Key Performance Indicators (KPIs) set by the Call Centre Manager.

What We're Looking For:

Skills & Experience

- Strong communication and sales skills with the ability to build rapport quickly.
- Ability to identify customer needs and handle objections confidently.
- Previous experience in a call centre or sales environment is desirable.
- Competent in using CRM systems and accurate data entry.
- Excellent customer service focus.

Personal Attributes

- Self-motivated with a positive attitude and a drive to exceed targets.
- Friendly and professional telephone manner.
- A quick learner with a willingness to continuously improve and grow.
- Reliable, punctual, and presentable.

Why Join Us?

Hiring organization

Elliott Recruitment

Employment Type

Part-time

Job Location

Redditch

Date posted

27th December 2025

- Supportive team environment
- Performance-based incentives
- Training and development provided
- Basic salary of £15k with expected earnings around £24k.
- Five weeks annual leave plus bank holidays and your birthday off!

Apply Now!

If you have the skills and experience for this role please apply online ASAP as January interviews are available.