



<https://www.elliottrecruitment.co.uk/job/call-centre-sales-advisor/>

## Call Centre Sales Advisor

### Description

#### Call Centre Representative

Redditch | £25,000 Basic + £35,000+ OTE

### Hiring organization

Elliott Recruitment

### Date posted

12th August 2026

### Customer-focused. Target-driven. Ready for your next opportunity?

Are you a confident communicator who loves speaking to people and takes pride in delivering an exceptional customer experience?

We're looking for a **Call Centre Representative** to join a busy, successful team based in Redditch. This is an exciting opportunity for someone who enjoys building relationships, working towards targets and turning warm enquiries into genuine sales opportunities.

You'll be speaking to customers who have already expressed an interest in the service, so **these are warm leads — not cold calling**.

### What you'll be doing

As a key member of the team, you'll be responsible for:

- Making outbound calls to warm leads and customers who have requested contact.
- Building rapport and quickly understanding each customer's individual needs.
- Using empathy and excellent listening skills to provide a first-class customer experience.
- Qualifying enquiries and booking appointments for Field Sales Advisors.
- Managing and maintaining busy diaries for the field sales team.
- Reconfirming appointments and proactively rescheduling where necessary.
- Helping optimise sales routes and minimise unnecessary travel.
- Ensuring every genuine sales opportunity is followed up and fulfilled.
- Working towards individual and team targets while maintaining consistently high customer service standards.

### About you

We're looking for someone who is **confident, driven and genuinely customer-focused**.

You'll ideally have experience in a sales, customer service, call centre or telephone-based environment, but most importantly, you'll have the right attitude and a natural ability to connect with people.

You'll be:

- A confident and engaging communicator.
- Comfortable making outbound calls and speaking with customers.
- Empathetic, patient and able to listen to customers' individual needs.
- Target-driven and motivated by achieving results.
- Organised, reliable and able to manage a busy diary.
- Resilient and positive, with the determination to follow opportunities through.
- Professional and customer-focused in everything you do.

### What's on offer?

- **£25,000 basic salary**
- **£35,000+ achievable OTE**
- Office-based role in Redditch
- Warm leads — **no cold calling**
- A busy, supportive and rewarding working environment
- Genuine opportunity to earn above your basic salary through achievable targets

### Working hours

You'll work **five shifts per week**:

- 3 x 9:00am–5:30pm
- 2 x 10:30am–7:00pm
- 1 Saturday in every 8, with a day off in lieu

### Ready to make your next move?

If you're a confident customer service professional who enjoys working to targets and wants the opportunity to earn **£35k+**, this could be the role for you.

**Apply online today!** Immediate interviews are available, so don't miss out on this fantastic opportunity.